

Tofail Ahmmed

Phone / WhatsApp: +8801711762550 | mtofaela@gmail.com | founder@eroscon.com | <https://www.linkedin.com/in/devtofaaila/> | Fiverr: https://www.fiverr.com/boost_ur_rank | <https://eroscon.com/tofaaila> | Facebook: <https://www.facebook.com/CodeFusionist/> | EROSCON: <https://eroscon.com/> | TENSVA: <https://www.tensva.com/>

SUMMARY

Hi, I'm Tofail Ahmmed, a PHP Full Stack Developer, SEO Specialist, and Founder of EROSCON LLC & TENSVA LLC. I help businesses build fast, secure, and SEO-optimized websites that generate real results. My expertise includes PHP, MySQL, Laravel, WordPress, eCommerce development, Technical SEO, UI/UX optimization, and website performance. I focus on clean coding, search engine visibility, user experience, and long-term business growth. Professional communication, quality work, and reliable support are always guaranteed.

EXPERIENCE

CRM & Business Operations Manager

March 2025 – Present

Bossmann GmbH

- CRM management
- Lead management
- Customer communication
- Customer records
- Scheduling
- Follow-ups
- Administrative operations
- Project information
- Customer service
- Business workflow management

CRM & Business Operations Specialist

March 2023 – February 2025

Mr. Handyman

- Lead management
- CRM administration
- Customer communication
- Scheduling
- Estimates
- Follow-ups
- Customer records
- Administrative support
- Home improvement operations

CRM & Business Operations Specialist

July 2020 – February 2023

Pappy & Sons

- CRM management
- Customer support
- Lead management
- Scheduling
- Customer records
- Follow-up
- Administrative operations
- Home improvement business workflows

Founder

2020 – Present

EROSCON LLC

TECHNICAL SKILLS

WordPress
Shopify
PHP
Laravel
WooCommerce
JavaScript
jQuery
MySQL
Bootstrap
CodeIgniter
Angular
React
Node.js
MongoDB
Google Analytics
Google Search Console
Google Ads
SEO Tools
Email Marketing
Technical SEO
Local SEO
Content Marketing
Lead Generation
Marketing Automation
Conversion Optimization
Performance Tracking
CRM management
Customer communication
Scheduling
Administrative operations

CERTIFICATIONS

HubSpot Sales Hub Certification
Google Ads Search Certification
CAPM — Certified Associate in Project Management

FOUNDER / BUSINESS OWNER

Founder of EROSCON LLC, TENSVA LLC, and SUPPLEMENT BLOOM INC.

PROFESSIONAL EXPERIENCE OVERVIEW

7+ years of professional experience in web development, digital marketing, SEO, and online business services.

UNIQUE POSITIONING

Technology + Marketing + Business Operations. Understands business flow: Website → SEO → Marketing → Lead Generation → CRM → Customer Communication → Conversion → Business Growth.

HOME IMPROVEMENT & SERVICE BUSINESS OPERATIONS EXPERTISE

Deep experience in operational workflow: Lead → CRM → Qualification → Project Details → Scheduling → Estimate → Follow-Up → Job Coordination → Customer → Retention.